DELAWARE STUDENT SUCCESS

Welcome

Career & Life Readiness in Delaware Secondary Schools

October 13, 2020

Delaware Department of Education

delawarestudentsuccess.org

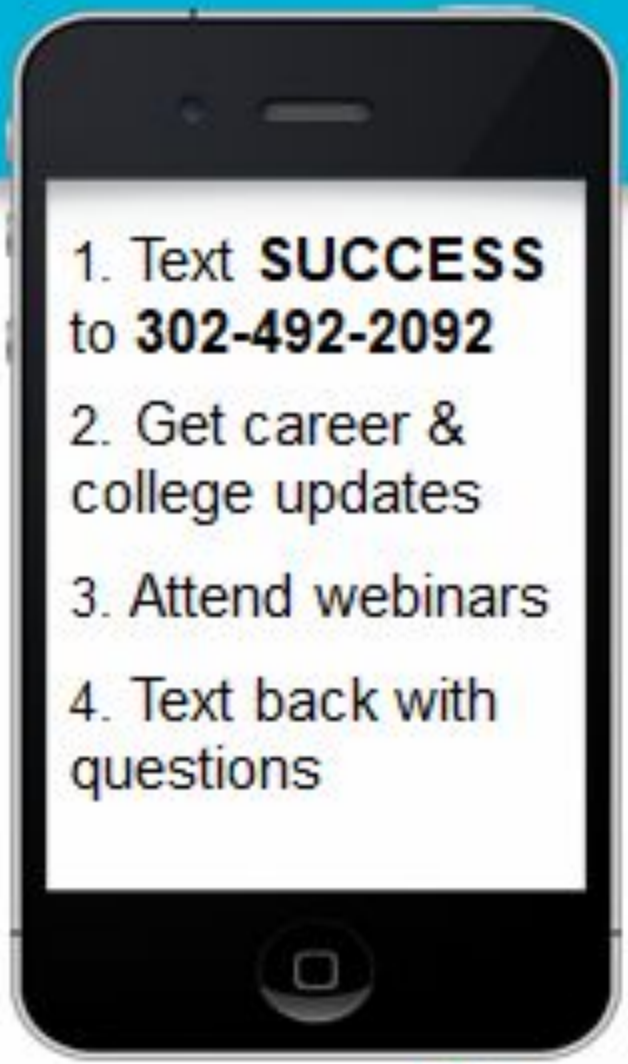
Texting to Connect

Welcome to the Delaware Student Success texting program!

It's all so confusing. Where do I start?

Attend the webinars this week to learn more.

Thanks!



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Webinars: 7 PM – 8 PM

Details will be posted on delawarestudentsuccess.org

Oct. 1: Identifying your interests & picking a career area
Oct. 6: College Admissions – How to apply, navigate the college admissions process
Oct 7: Delaware Technical Community College – admissions, programs
Oct. 8: University of Delaware – admissions, programs
Oct. 13: College Admissions Essays – Building Your Brand
Oct. 15: Delaware State University – admissions, programs
Oct. 20: Financial Aid and Scholarships
Oct. 21: Goldey-Beacom College – admissions, programs
Oct. 27: Delaware College of Art & Design – admissions, programs
Oct. 29: Wilmington University – admissions, programs
Nov. 2: First Generation College Students – helpful information
Nov. 5: Military – Career and Educational Opportunities – Part 1
Nov. 10: Military – Career and Educational Opportunities – Part 2
Nov. 12: Resumes, Interviews & Cover Letters
Nov. 17: Apprenticeships
Nov. 19: Industry Certifications

Webinars will be recorded for viewing later and posted on www.delawarestudentsuccess.org

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Welcome and Agenda

1. Integrating career awareness in secondary schools
2. Implementation ideas for LEAs and Delaware schools
3. Industry Supports for post-secondary readiness
4. The value of supports and resources needed for all students - Removing post-secondary barriers to success

Student Success Plans

1. Each district is responsible for submitting an annual Post-Secondary Advisement Plan - Reg 507
   a. Appoquinimink has over 30 experiences on our PSAP
      i. Examples include: College Fairs, Job Fair, College visits, Lunch & Learns (Military & employer led), Guest Speakers, Career Compass, Boot Camp Series, many more…

Student Success Plans

- Each student in Delaware schools are required to complete a Student Success Plan - Reg 507
- There are a number of ways that this objective can be met.
  There are many platforms that help students and schools achieve this goal. (EX. Major Clarity, Xello, Naviance, Big Future, etc.)
- ASD uses Xello
- ST uses Major Clarity

Student Success Plans in the Appoquinimink SD

- Rethinking approach to Student Success Plans and Senior Project

- Senior Project morphed into the Capstone Portfolio, includes artifacts from:
  - *DDOE WBL Standards* required for all students and includes Capstone Project with an employer
  - Minimum of 10 WBL experiences in HS and includes a written reflection on each
  - Required minimum of 50 hour WBL immersion experience for all graduates - Includes Capstone Project to be completed with an industry partner

- Students utilize Schoology to house their Capstone Portfolio
  - Use Google Keep to transfer documents to personal gmail upon graduation

Student Success Plans In the Appoquinimink SD

- Dedicated time for students to complete their SSP and Capstone Portfolio
  - Students earn SSP and Capstone Portfolio credit through their Advisory Class.
  - Graduation Requirement

- Onboarded with platforms to help the schools to scale the requirements
  - Nepris-Virtually connects students and industry experts
  - Xello + Inspire-College and Career Planning tools + administration of WBL experiences

Breakout Session #1

- EQ: How are students in your district receiving career awareness experiences?

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Work-Based Learning

What can we do?

Tangible ideas for schools

Debbie Kirk, Middletown High School
Dona Troyer, Sussex Technical School District

Work-Based Learning

Work-Based Learning experiences enable students to feel confident and prepared for their future, and employers gain a talented pool of homegrown job applicants they helped generate.

Simply put, the goal is to connect students with industry partners for valuable conversations and real-life immersion experiences.



Work-Based Learning Continuum

Levels of Work-Based Learning

Awareness
5TH GRADE - HIGH SCHOOL

- Guest Speakers
- Career Fairs
- Online Career Exploration
- Workplace Tours

Exploration
8TH GRADE - POSTSECONDARY

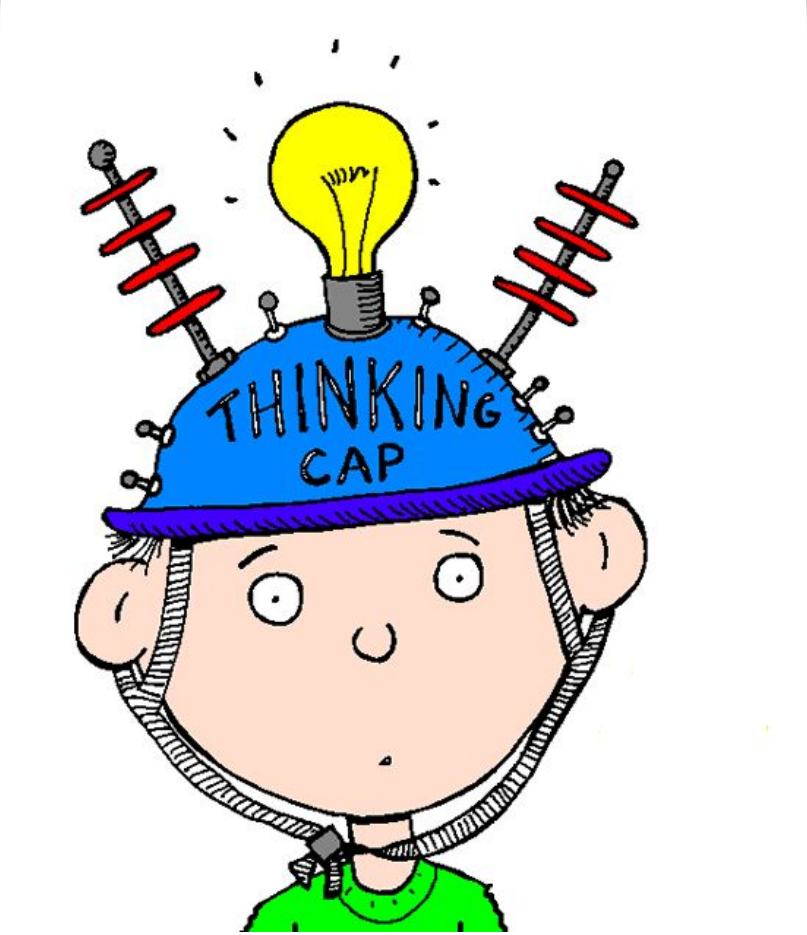
- Job Shadows
- Industry-led Projects
- Informational Interviews
- Mock Interviews

Immersion
HIGH SCHOOL - POSTSECONDARY

- Internships
- School-Based Enterprises
- Cooperative Education
- Pre-Apprenticeships
- Apprenticeships

Think time…..

What types of work-based learning experiences are ALREADY happening in your school or could take place within your school in the near future?

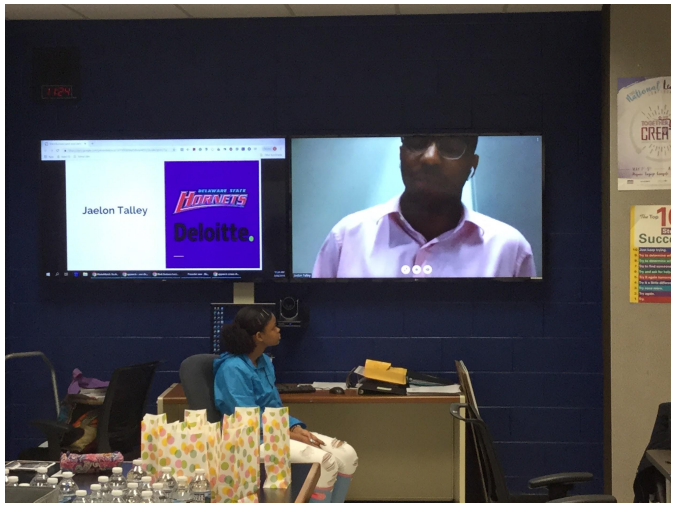


Work-based learning experiences

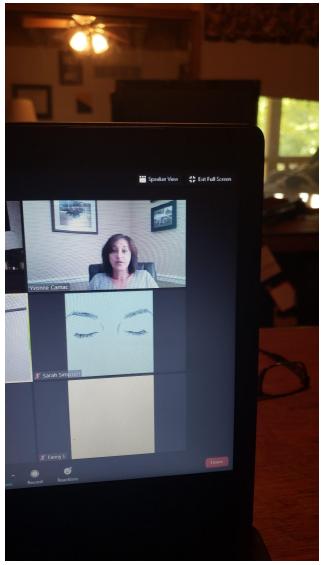
Lunch and Learns

These can be virtual!!!

*Can be individual or small group
*Lunch can be provided or students can bring their own
*Engage industry partners, parents, and alumni
*Excellent Networking opportunity for students







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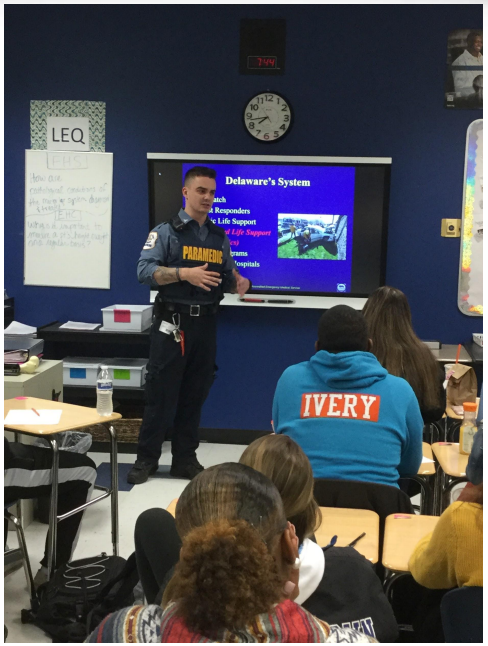
Work-based learning experiences

*Industry partners visit Pathway areas
*Students hear about real-world opportunities AND they can ask questions
*Industry partners can share content knowledge as well as employability training
*Builds connections between industry partners, teachers, and students
*Engage alumni

*These can be virtual!!





Invite Guest Speakers into the Pathways

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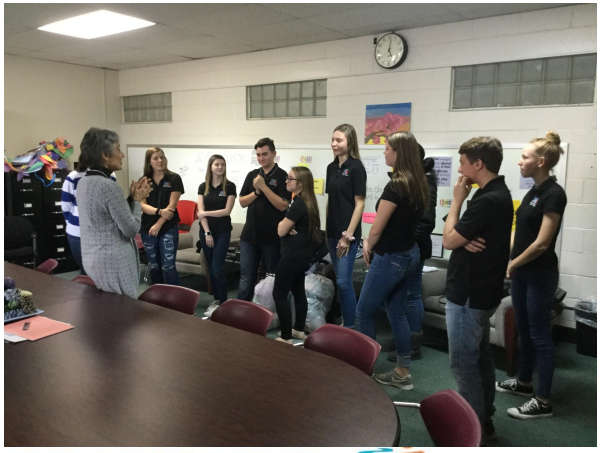
Work-based learning experiences





Field trips





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cess.org

Workforce Readiness Training

Engage industry partners

Real talk from real employers and it is mutually beneficial. They help train their pipeline of employees.

Adds authentic experiences





cess.org

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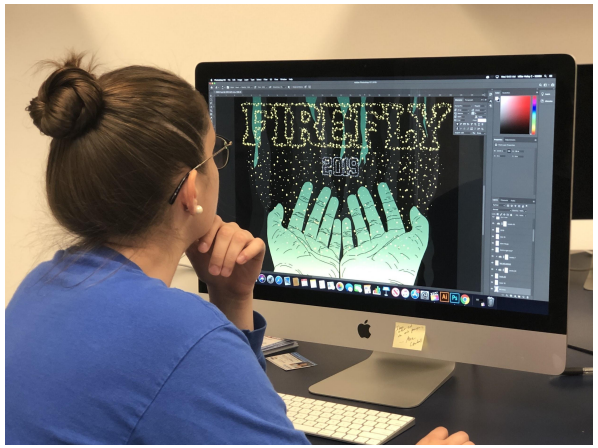
Pathway Ambassadors

Students learning from other students!



Pathway Ambassadors share personal experiences with other students, parents, and industry partners in each pathway.





A student leadership experience

Engage 8th Grade students





Pathway Ambassadors engage with 8th grade students to create Pathway awareness prior to course selection.

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Career & Technical Student Organizations





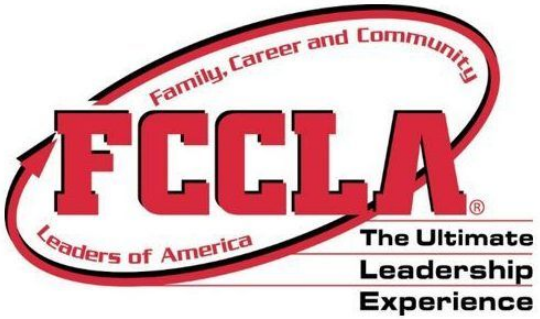












Career & Technical Student Organizations Engagement









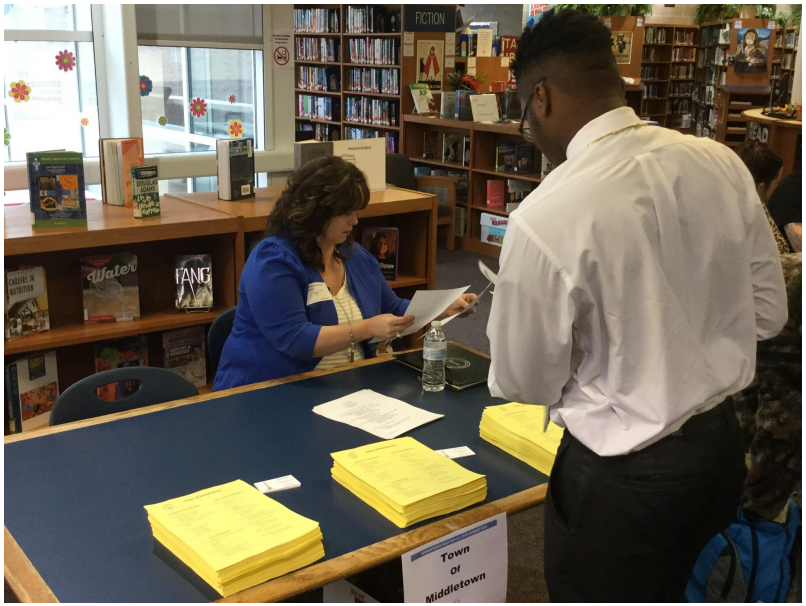
Career Fair:

Exposing middle school students to career opportunities!



Job Fair:

Connecting high school student with employment opportunities!



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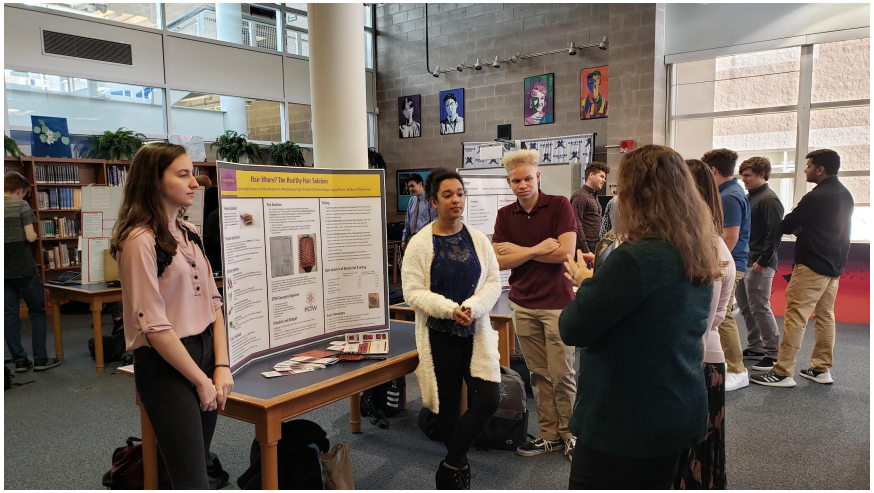
Students at work….





Industry Mentored Projects….





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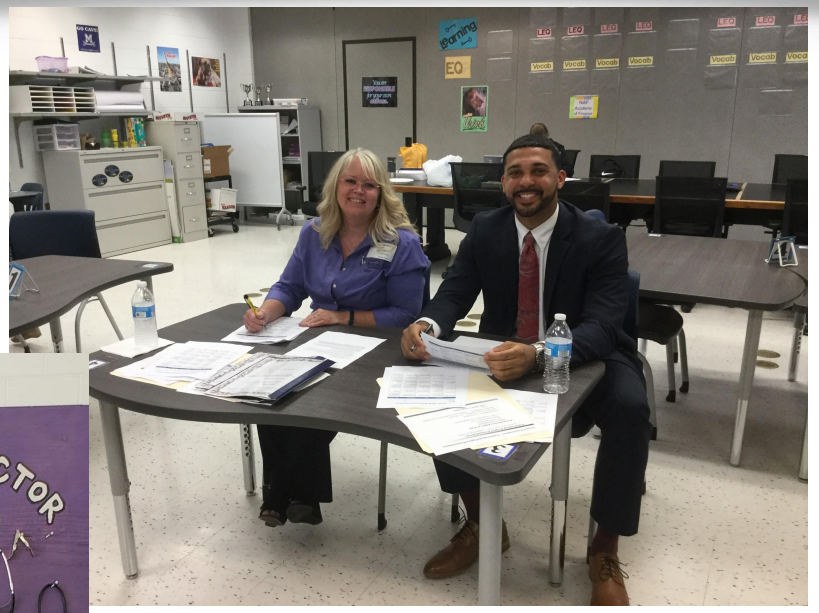
How do we make this happen?
Engaging Industry Partners



Host Partnership Breakfasts





Engage Alumni

Invite partners to the school often and engage them in class activities

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What you must know about Work-Based Learning…

- Meeting DDOE readiness WBLS's standards
- A continuum of experiences throughout high school: job-shadowing, internships, cooperative and WBL experiences
- Connecting students with real-world experiences through robust employment and volunteer opportunities
- Engaging Pathway teachers in the process and provide them the necessary supports
- Industry partnerships with local and state leaders
- It's beneficial for ALL Students!

Breakout Session #2

What can you do this year to engage industry partners with your students?

Industry Support for Career Readiness

Advisory Boards help to connect students to the world of work

- Advisory Board involvement (ST Model)
  - Our Perkins/Program Advisory Committee meets twice a year and focuses on curriculum, nationally-recognized industry certifications, and programmatic issues around funding and enhancement of CTE classes. Time for leaders to meet current students and discuss the pathway and how it is applicable to them now and in the future.

- Advisory Boards operate as a separate entity of the school district (Appo Model)

  They are non-profit organizations that meet on a regular basis, typically once a month or more.
    - Middle and high school teachers share same industry partners

Industry Support for Career Readiness

Goals of the Advisory Boards:

- Provide active partnerships between the industry leaders, the teachers, and the students
- Provide work-based learning opportunities and employment for students for the School District
- Raise funds and receive assistance with tools and supplies, for scholarships and activities related to the pathway
- Begin youth apprenticeship programs in supporting businesses as early as senior year of high school
- Teach soft-skills to students that are pathway and industry specific to better prepare them for WBL and employment

Industry Support for Career Readiness

Outcomes of the Advisory Boards:

- Keeps teachers and students up-to-date with industry trends and industry credentials
- Can help recruit new CTE teachers from industry
- Make recommendations for improving pathways to make students more marketable in the future

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Ways to eliminate barriers to create a robust post- secondary program at YOUR school.

VIDEO

aQuena Simon-Irby, M.Ed
Middletown High School
College & Career Counselor

QUESTIONS?

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Project Goal

- *Provide strategies in creating a College & Career Guidance program to include a robust catalog of resources and services to equip parents and students with the skills necessary to explore, examine and evaluate post-secondary options.*
- *Identify resources/supports needed for equitable programming at **YOUR** school*
- *Remove barriers in preparing **YOUR** students to achieve their post-secondary goals.*

What Barriers Exisit

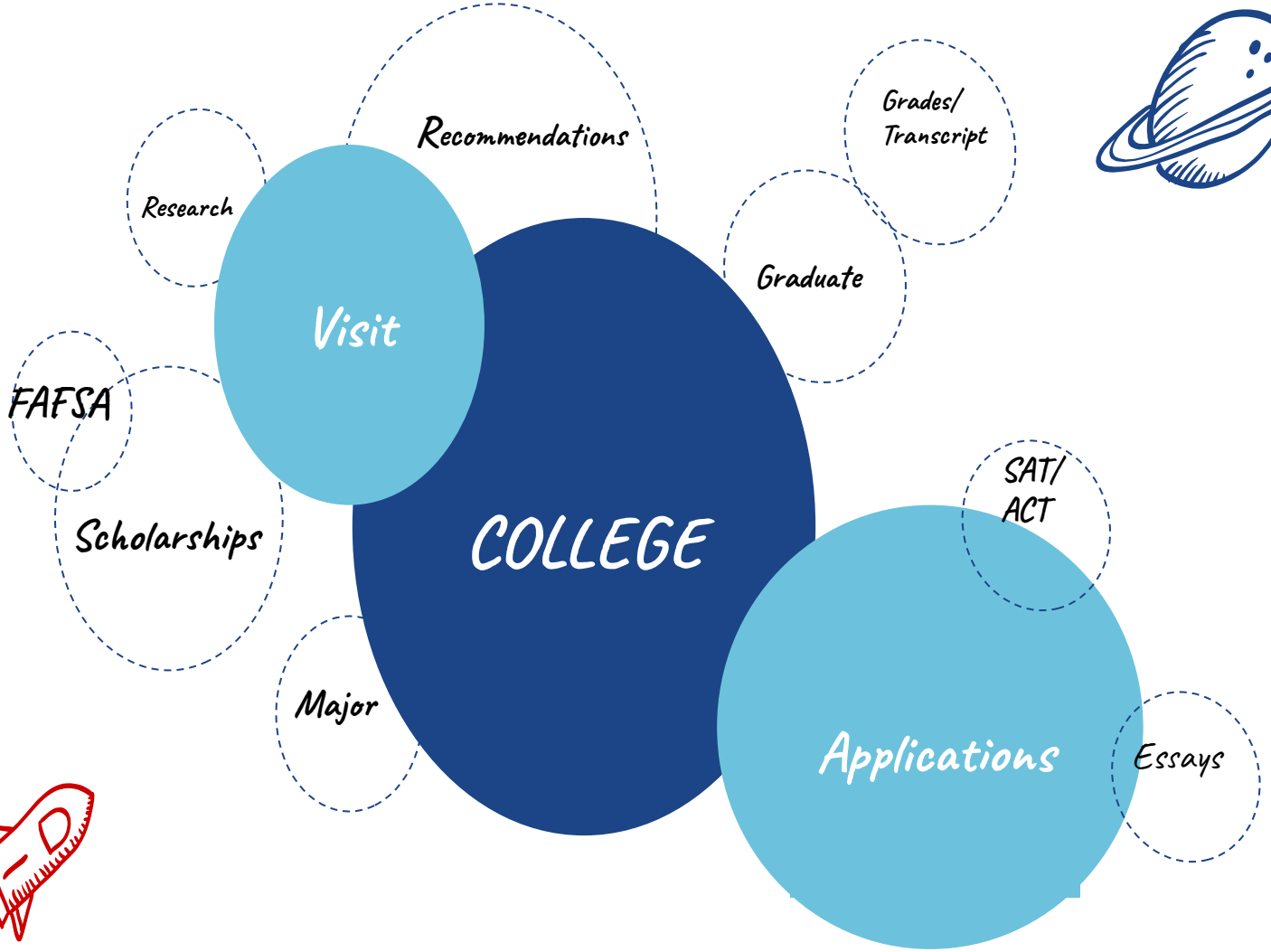
Educator Perspective	Student Perspective
Support	Support
Parent Engagement	Parent Engagement
Funding (Programs)	Funding (Cost Burden)
Caseload/Time	Access

Post Secondary Options



- Attend College/ Specialty Training
- Military
- Career
- Volunteer/Service Learning

Understanding the college "universe"-ity….



Creating a College Culture

- Programs & services to support families
- Exposure
- Exploration
- Engagement

What ARE my resources?

- Non for profit organizations
- Department of Education
- Community Based Organizations (CBO's)
- Colleges/Universities/ Trade Schools
- Military Recruiters
- Volunteers (PARENTS, Staff)
- Fraternities and Sororities

Using (Y) OUR Resources

- CAVS College Boot Camp
  - $tandbyMe (Non Profit)
- College Application Month
  - Dept. of Higher Ed. (DOE)
- College Visits/ Military Visits
  - Admissions Reps (Colleges)
  - Recruiters (Military)
  - Trade Schools (Reps)
- College Fairs
  - Alumni & Alumni Assoc. (Volunteers/ Parents/CBO's)
  - Fraternities & Sororities (Non Profit)
- Specialty Programs
  - College Access & Success Program(DOE/ DSU)

CAVS College Boot Camp

A series of workshops geared towards helping parents understand and navigate the college process. Workshops will include (the College Application Process, FAFSA information night, Scholarship Searching and a FAFSA completion event. The goal is to ensure all students (and families) have the support they need to access college.

- **How to College App**
- **Funding your education**
- **How to Scholarship**
- **FAFSA Completion**

College App Week

Designed to facilitate a statewide culture that enables every student to both reach 12th grade with an informed career and educational plan and to graduate with the knowledge and skills necessary to be successful in their next step beyond graduation.

- **DOE (Volunteers/Speakers)**
- **On Site Decision Days (Colleges)**
- **Essay Writing Clinics (ELA Staff)**
- **NCAA Support (Athletic Director)**

College Visits

Colleges throughout the country reach out to high schools to schedule official visits with students.

AHS and MHS both have accounts through RepVisits, which is an online platform used for colleges to request official visits at high schools throughout the country.

The majority of college requests we receive come through RepVisits, though we also accept and receive numerous requests through e-mail each year.

College Fair/ HBCU Fair

ASD Annual College Fair:

Appoquinimink High School (Open to the public)

- **Invite over 150 colleges and universities from surrounding states (Delaware, New Jersey, Pennsylvania, Maryland, Virginia, and New York). including trade/technical schools, community colleges, military recruiters, and the Delaware Department of Labor.**
- **Variety of sessions for students and families related to financial aid, the SEED Scholarship, NCAA recruitment and eligibility, and FAFSA completion.**

College Fair/ HBCU Fair

ASD Annual HBCU Fair:

Middletown High School (Open to public)

- **Partnership with our in state HBCU, Delaware State University, to provide an admissions overview, and highlight other components of the HBCU experience including Marcing Band, Cheerleading and Black Greek Letter Organizations.**

- **Local HBCU Alumni Associations**
- **ASD Staff and personnel (Alumni)**
- **Parent Volunteers**

Military Presence

Strong partnership with all Military Branches (including National Guard)

- Military Tabling/ Lunchroom Visits
- Classroom Presentations
- ASVAB Testing

Military Presence Cont'd

Military Day/ Service Day

Representatives of the United States Army, Navy, Marine Corps, Air Force, and Coast Guard present to meet with students interested in careers in the military. Interactive presentations, workshops, demonstrations and drills.

Eliminate Barriers

Identify YOUR barriers

Assess YOUR student's needs

Assess YOUR existing resources

Think outside of the box

Work SMARTER not HARDER
Don't reinvent the wheel!!!

Breakout Session #3

Share a practice or idea that you heard today that you plan to take back to your school.

OR

Share a resource that you use that wasn't mentioned today.

Career/Life Readiness in Delaware Secondary Schools

Professionals from two Delaware school districts share ideas, perspectives, and real-life applications to assist students in setting and obtaining postsecondary goals. Tools for success are provided for both middle and high school students for success after graduation. This webinar will dive into a variety of practical applications relevant to the Delaware Post-Secondary Advisement Plan.

Topics include: The importance of gaining support from business and industry partners, college planning tools, career readiness planning and execution, and support for PSAP planning and implementation. This presentation is provided by knowledgeable professionals from two unique school settings: Sussex Technical School District and the Appoquinimink School District.